ACADEMIC LEARNING COMPACT

Marketing, B.S.B.A.

Mission Statement

The mission of the College of Business is to promote individual, organizational, and regional prosperity through business education, research, and service.

Student Learning Outcomes

Specialization SLOs must address each of the following four domains:

Content

- Correctly use terminology and concepts in the major areas of business:
 - Information Technology
 - Management
 - Accounting
 - Marketing
 - Economics
 - Finance
- Create, develop, and evaluate theory-driven, data-based, and ethical marketing strategy appropriate for a given environment

Critical Thinking

- Identify and analyze key elements that comprise business problems/opportunities
- Select and apply appropriate discipline frameworks to address business problems/ opportunities
- Select and apply appropriate problem solving techniques to address business problem
- Integrate knowledge across business disciplines to formulate defensible strategic business decisions

Communication

- Create and deliver effective oral presentations
- Develop effective written presentations
- Contribute effectively to group discussions

Integrity/Values

- Recognize legal and ethical problems that occur in business contexts
- Select and defend an appropriate ethical and legal course of action

Assessment of Student Learning Outcomes

In the Marketing major, you will demonstrate specific knowledge and skills through quizzes, examinations, projects, and other assignments throughout the undergraduate program.

Job Prospects

A career in marketing, no matter which of the dozens of specialty paths you choose to pursue, is at its heart a career in establishing and managing close relationships between organizations and its customers. Some of the fields that offer excellent prospects for graduates in marketing include:

- Marketing Management
- Marketing Information Technologies
- Marketing Research
- Professional Selling
- Sales Management

Find out more about Marketing at UWF: https://wwf.edu/programs/cob/marketing-bsba/

College of Business

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